



2021 MEMBERSHIP OPPORTUNITIES BENEFITS AND VALUE OF MEMBERSHIP

<input type="checkbox"/> \$1550	One Year – For family businesses with annual gross revenues above \$5 million
<input type="checkbox"/> \$ 800	One Year – For family businesses with annual gross revenues from \$1-5 million
<input type="checkbox"/> \$ 550	One Year – For family businesses with annual gross revenues > \$500,000 and < \$1 million
<input type="checkbox"/> \$ 250	One Year – For family businesses with annual gross revenues less than \$500,000
<input type="checkbox"/> \$2000	One Year – Associate Partner - Membership for Non-Family Owned Business
<input type="checkbox"/> \$250	One Year – Associate Partner / Sole Proprietor for Non-Family-Owned Business

Memberships at the Institute for Family-Owned Business (IFOB) are for one year starting on January 1st. Members who join the IFOB later in the year, will have a pro-rated rate. Benefits include:

- Over 50 programs tailored to the specific interests of our members so that we meet the needs of each experience level, generation, family and business dynamic.
- Participation in programs, services and events of the Institute at no cost or a discounted member rate (unlimited tickets unless otherwise noted for a program or event - Applies to all employees, family and non-family) so that everyone in the company and family can take part in these programs.
- Networking with fellow IFOB members and opportunities to share your successes and challenges so that each member feels supported in their business.
- Your company logo, family business history (if applicable), business description and contact information listed on two directories on our website giving your company exposure and connecting you with other family businesses and associate partners (Services Directory and Family Business / Associate Partner Directory).
- Facebook, Instagram and Linked In social media interactions so that you can share your experiences and learn from others.
- Cross member promotions so that family businesses and associate partners can thrive!
- Notification of educational programs you may offer to other members by exclusive email to over 3,500 people so you can have more attendees at your program.

Programs and events are designed to allow ample opportunities for prime networking, developing new relationships, strengthening existing relationships, and education with likeminded individuals facing the myriad of challenges and opportunities that family-owned businesses share.

Please note: At the Associate Partner level of membership, certain programs may be unavailable and open only to Family Business members (Examples: CEO Central, Women’s Leadership Forum, Leaders in Transition and Next Generation discussions).

Members and future members have the opportunity to support the work of the Institute at an enhanced level through sponsorship. To learn more about sponsorship opportunities, please contact Catherine Wygant Fossett at 207-798-2667 or catherine@fambusiness.org.